This project has received funding from the European Union’s Horizon 2020 Programme under Grant Agreement Nº. 825014.
### Table 1: Overview

<table>
<thead>
<tr>
<th>Workpackage</th>
<th>WP1 – Project Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deliverable N.</td>
<td>D1.6</td>
</tr>
<tr>
<td>Editor(s)</td>
<td>SOTON</td>
</tr>
<tr>
<td>Responsible Partner</td>
<td>SOTON</td>
</tr>
<tr>
<td>Contributors</td>
<td>ALL PARTNERS</td>
</tr>
<tr>
<td>Internal Reviewer</td>
<td>Zabala</td>
</tr>
<tr>
<td>Status-Version</td>
<td>V0</td>
</tr>
<tr>
<td>Due By</td>
<td>30/06/2019</td>
</tr>
<tr>
<td>Submission Date</td>
<td>30/06/2019</td>
</tr>
<tr>
<td>EC Distribution</td>
<td>PU</td>
</tr>
</tbody>
</table>
| Abstract          | This document is the Data Management Plan of the Data Markets Services Project (DMS).
                   | DMS is a €3M H2020 project that aims to support the emergence of data markets and the data economy in Europe. |
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1. Introduction

This document is the Data Management Plan of the Data Markets Services Project (DMS).

DMS is a €3M H2020 project that aims to support the emergence of data markets and the data economy in Europe.

1.1 Project participants

The participants of the project are listed in table 1. Their role, together with its relevance to the data management plan, is described in column 4.

<table>
<thead>
<tr>
<th>Name of organisation</th>
<th>Short name</th>
<th>Country</th>
<th>Role</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zabala Innovation Consulting S.A.</td>
<td>ZABALA</td>
<td>ES</td>
<td>Coordination. Set up of the mechanism of monitoring. Relations with additional initiatives from Big Data PPP (EDI, EDSA, BVDe…) FIWARE Foundation, Innovation Radar, Start-up Europe. Zabala handles the DMS email account, and as such is on hold of email details of participants.</td>
</tr>
<tr>
<td>Ogilvy worldwide S.A.</td>
<td>OGILVY</td>
<td>ES</td>
<td>Building of the contents for the promotion portfolio of initiatives. They will provide training, and may hold details of training participants for communications specific to the training sessions.</td>
</tr>
<tr>
<td>University of Southampton</td>
<td>SOTON</td>
<td>UK</td>
<td>Data science courses provider. They will hold details of course participants.</td>
</tr>
<tr>
<td>IPtector</td>
<td>IPT</td>
<td>DK</td>
<td>IPR training and GDPR. They will provide training, and may hold details of training participants for communications specific to the training sessions.</td>
</tr>
<tr>
<td>ERCIM</td>
<td>W3C</td>
<td>FR</td>
<td>Standardisation. They will provide training, and may hold details of training participants for</td>
</tr>
</tbody>
</table>
Data Market Services is a Horizon 2020 project that aims to overcome the barriers of data-centric European SMEs and start-ups by providing free support services around data skills, entrepreneurial opportunities, legal issues and standardization. The expected project deliverables are a 150-data-based company portfolio, sorted out among 5 different categories which are: (1) Fundraising; (2) Acceleration; (3) Standards & Legal; (4) Data skills and (5) Promotion. To achieve this, data about SMEs will be collected for the following purposes:

- Contacting and engaging with the enterprises who will benefit from the services, in the form of marketing communications and individual communications when support is requested.
- Providing services such as fundraising, acceleration, standardisation & legal advice, data skills training, and promotion.
- Monitoring and analysing these services and their outcomes, in alignment with the project’s Key Performance Indicators.
Disseminating the results of such services, primarily in the form of white papers. As the above list of purposes reflects, no research data will be handled in this project. Therefore, this document will only include information about:

- what data will be collected, processed and/or generated
- which methodology & format will be used
- how data will be curated & preserved (including after the end of the project).

1.3 Types of personal data generated/collection

Since no research data will be handled, personal data will be the main concern of DMS relevant to this data management plan. There are three types of personal data collected by DMS:

- **Contact information** i.e. names, email addresses, and phone numbers – in order to communicate with applicants, both successful and unsuccessful. The legal basis for which are (unless otherwise specified*) legitimate interests – to identify potential data providers.

- **Recordings of DMS webinars.** These webinars will contain voice and written contributions from the participants. It will be necessary for DMS legitimate interests to keep these recordings and release them as services to participant SMEs.

- **Course participation data.** Participants’ interactions in the online courses provided by DMS will be recorded and analysed for monitoring and course evaluation purposes. The course participants will be identified through their names and email contact details.
2. Data description

2.1 Overview of datasets

The project will collect and generate datasets with various data types and formats. Table 2 is a list of these datasets.

<table>
<thead>
<tr>
<th>Dataset reference</th>
<th>Relevant work package(s)</th>
<th>Dataset Name</th>
<th>First recorded in DMP</th>
</tr>
</thead>
<tbody>
<tr>
<td>DMS-2A</td>
<td>2</td>
<td>EU DMS approached participant SMEs portfolio</td>
<td>M6</td>
</tr>
<tr>
<td>DMS-2B</td>
<td>2</td>
<td>DMS applicant SMEs</td>
<td>M6</td>
</tr>
<tr>
<td>DMS-2C</td>
<td>2</td>
<td>Applicant SME ratings (for a booth in TNW)</td>
<td>M6</td>
</tr>
<tr>
<td>DMS-2D</td>
<td>2</td>
<td>Applicant SME ratings (Cohort 1)</td>
<td>M6</td>
</tr>
<tr>
<td>DMS-2D</td>
<td>2</td>
<td>Participant portfolio (cohort 1)</td>
<td>M6</td>
</tr>
<tr>
<td>DMS-3A</td>
<td>3</td>
<td>Webinar recordings</td>
<td>M6</td>
</tr>
<tr>
<td>DMS-4A</td>
<td>4</td>
<td>Webinar engagement reports</td>
<td>M12</td>
</tr>
<tr>
<td>DMS-4B</td>
<td>4</td>
<td>Course engagement reports</td>
<td>M12</td>
</tr>
</tbody>
</table>

Table 3. Overview of datasets
2.2 Datasets details

Each of the datasets used in this project is described below. Each description contains the following information:

- Dataset reference: A unique reference to each of the datasets, as listed in table n.2
- Relevant work package/s
- Type
  - Collected
  - Generated
- Origin: Where does the data in the dataset come from.
  - Where does the data in the dataset come from?
  - From which sources it has been collected
- Scale: the size of the dataset in Mb/Gb
- Description: A description of the dataset, including fields when tabular.
- Useful to: the reason why it is worth generating, keeping and sharing when applicable
- Methodology & format:
  - How the data will be input
  - Which tool will be used
  - The format in which the data will be kept
- Data sharing policy: stakeholders with whom the data will be shared
- Archiving and storage: where the data will be stored.
- Preservation time
- Additional preservation cost
### 2.2.2 EU DMS approached participant portfolio

<table>
<thead>
<tr>
<th>Dataset Reference</th>
<th>DMS-2A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relevant Work Package</td>
<td>WP2 SME engagement</td>
</tr>
<tr>
<td>Type</td>
<td>Collected</td>
</tr>
<tr>
<td>Origin</td>
<td>Project partners’ networking connections</td>
</tr>
<tr>
<td>Scale (Approx End Volume)</td>
<td>Small (~50Mb)</td>
</tr>
</tbody>
</table>
| Description | All SMEs approached to apply for DMS services. The dataset contains the following fields:  
  - SME name  
  - SME URL  
  - Partner-owner (who owns the contact)  
  - Contact name  
  - Contact email  
  - Notes (description, comments) |
| Useful to | The DMS consortium in approaching companies |
| Methodology & format | Manually created in Google Spreadsheets, manual input by participants. |
| Data Sharing Policy | Internal. |
| Archiving and Storage | This dataset will be stored in the project Google Drive and destroyed at the end of the preservation time. This includes the destruction of any copies on Google Drive and personal computers. |
| Preservation Time | Five years beyond the end of the project. |
| Additional preservation cost | None. |

Table 4: EU DMS approached participant portfolio
### 2.2.3 DMS applicant SMEs

<table>
<thead>
<tr>
<th>Dataset Reference</th>
<th>DMS-2B</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relevant Package</td>
<td>WP2 SME engagement</td>
</tr>
<tr>
<td>Type</td>
<td>Collected</td>
</tr>
<tr>
<td>Origin</td>
<td>Online form in DMS website</td>
</tr>
<tr>
<td>Scale</td>
<td>Small (~100Mb)</td>
</tr>
</tbody>
</table>
| Description       | All SMEs which applied for DMS services by filling a form. The dataset contains the following fields:  
  ● Company name and email  
  ● Applicant name  
  ● Company financial details (yearly revenue, % of public funding)  
  ● Growth stage of the company  
  ● Relationship with the data market  
  ● Company category  
  ● Types of services applying for  
  ● Description of equality policy  
  ● Description of needs relevant to DMS services. |
| Useful to         | The DMS consortium in selecting SMEs for providing them with services. |
| Methodology & format | Automatically collected from the online form linked to the DMS website.  
  The online form lies in INDEX, a daughter company of TNW. INDEX is built with Datalicious, and one of their tools are online forms.  
  The online form generates a CSV, only accessible to TNW. |
| Data Sharing Policy | Internal. |
| Archiving and Storage | This dataset will be stored in the servers of INDEX TNW, the partner in charge of WP2. |
| Preservation Time  | Five years beyond the end of the project. |
| Additional preservation cost | None. |

Table 5. DMS applicant SMEs
### 2.2.4 Applicant SME ratings (for a booth in TNW)

<table>
<thead>
<tr>
<th>Dataset Reference</th>
<th>DMS-2C</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relevant Work Package</td>
<td>WP2 SME engagement</td>
</tr>
<tr>
<td>Type</td>
<td>Generated</td>
</tr>
<tr>
<td>Origin</td>
<td>TNW’s ‘DMS Applicant SMEs dataset (DMS-1B)</td>
</tr>
<tr>
<td>Scale</td>
<td>Small (~100Mb)</td>
</tr>
</tbody>
</table>
| Description | All data contained in DMS-1B plus numerical and categorical ratings to each of the SMEs from each of the partners on the following categories:
- Motivation (0-10)
- Services required (0-5)
- Estimated annual revenue (1-3)
- Public funding <40% (Yes/No)
- Equality (0-1)

Selected companies in this dataset will also be selected companies in cohort 1 (See DMS-2D) |
| Useful to | The DMS consortium |
| Methodology & format | CSV from DMS-2B is loaded in Airtable, a spreadsheet-based cloud collaboration service. Rating partners access their own Airtable space in the shared file, and input the ratings. |
| Data Sharing Policy | Internal. |
| Archiving and Storage | This dataset will be stored in the TNW Airtable account, and destroyed at the end of the preservation time. This includes the destruction of any copies on Airtable and personal computers. |
| Preservation Time | Five years beyond the end of the project. |
| Additional preservation cost | None. |

Table 6. Early applicant SME ratings

This project has received funding from the European Union’s Horizon 2020 Programme under Grant Agreement Nº. 825014.
### 2.2.5 Applicant SME ratings (cohort 1)

<table>
<thead>
<tr>
<th>Dataset Reference</th>
<th>DMS-2D</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relevant Package</td>
<td>WP2 SME engagement</td>
</tr>
<tr>
<td>Type</td>
<td>Generated</td>
</tr>
<tr>
<td>Origin</td>
<td>TNW’s DMS Applicant SMEs dataset (DMS-1B)</td>
</tr>
<tr>
<td>Scale</td>
<td>Small (~100Mb)</td>
</tr>
</tbody>
</table>
| Description       | All data contained in DMS-2B plus numerical and categorical ratings to each of the SMEs from four of the accelerator partners on the following categories:  
  - Motivation (0-10)  
  - Services required (0-5)  
  - Estimated annual revenue (1-3)  
  - Public funding <40% (Yes/No)  
  - Equality (0-1) |
| Useful to         | The DMS consortium in selecting SMEs for service provision |
| Methodology & format: | CSV from DMS-2B is loaded in Microsoft Excel, and copies are distributed by Zabala to each of the rating partners. Partners rate and return to Zabala. Zabala merges the ratings. |
| Data Sharing Policy | Internal. |
| Archiving and Storage | This dataset will be stored in Zabala servers and destroyed at the end of the preservation time. This includes the destruction of any copies on Excel and personal computers. |
| Preservation Time | Five years beyond the end of the project. |
| Additional preservation cost | None. |

Table 7. Applicant SME ratings (cohort 1)
### 2.2.6 DMS participant portfolio (cohort 1)

<table>
<thead>
<tr>
<th>Dataset Reference</th>
<th>DMS-2E</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relevant Package</td>
<td>WP2 SME engagement</td>
</tr>
<tr>
<td>Type</td>
<td>Collected</td>
</tr>
<tr>
<td>Origin</td>
<td>TNW’s DMS Applicant SMEs dataset (DMS-1B)</td>
</tr>
<tr>
<td>Scale (Approx End Volume)</td>
<td>Small (~100Mb)</td>
</tr>
<tr>
<td>Description</td>
<td>Services to which each of the 50 selected SMEs have signed up to.</td>
</tr>
<tr>
<td>Useful to</td>
<td>The DMS consortium in allocating services to selected SMEs</td>
</tr>
<tr>
<td>Methodology &amp; format:</td>
<td>CSV from the survey collected in Typeform.</td>
</tr>
<tr>
<td>Data Sharing Policy</td>
<td>Internal.</td>
</tr>
<tr>
<td>Archiving and Storage</td>
<td>This dataset will be stored in Zabala’s Typeform account and destroyed at the end of the preservation time.</td>
</tr>
<tr>
<td>Preservation Time</td>
<td>Five years beyond the end of the project.</td>
</tr>
<tr>
<td>Additional preservation cost</td>
<td>None.</td>
</tr>
</tbody>
</table>

Table 8. DMS participant portfolio (cohort 1)
### 2.2.7 Webinar recordings

<table>
<thead>
<tr>
<th>Dataset Reference</th>
<th>DMS-3A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relevant Package</td>
<td>WP3 Services</td>
</tr>
<tr>
<td>Type</td>
<td>Generated</td>
</tr>
<tr>
<td>Origin</td>
<td>DMS account in LogMeIn</td>
</tr>
<tr>
<td>Scale ( Approx. End Volume)</td>
<td>Medium (~100Gb)</td>
</tr>
<tr>
<td>Description</td>
<td>Recordings of all video teleconference webinar sessions run by all consortium members, participated by selected SMEs members of staff.</td>
</tr>
<tr>
<td>Useful to</td>
<td>Participant SMEs as beneficiaries of the DMS services.</td>
</tr>
<tr>
<td>Integration and Reuse possibilities</td>
<td>None</td>
</tr>
<tr>
<td>Methodology &amp; format</td>
<td>Webinars are recorded in GotoWebinar, and shared privately (only those with the link can see) in Youtube, for streaming only. The Youtube video link is shared on the DMS website, only accessible through a password.</td>
</tr>
<tr>
<td>Data Sharing Policy</td>
<td>Private, accessible to participant SMEs through password.</td>
</tr>
<tr>
<td>Archiving and Storage</td>
<td>These files will be stored in Zabala’s LogMeIn account, accessible for streaming through GoToStage (a tool within LogMeIn) during the preservation time period.</td>
</tr>
<tr>
<td>Preservation Time</td>
<td>Five years beyond the end of the project.</td>
</tr>
<tr>
<td>Additional preservation cost</td>
<td>None.</td>
</tr>
</tbody>
</table>

Table 9. Webinar recordings
### 2.2.8 Webinar engagement reports

<table>
<thead>
<tr>
<th>Dataset Reference</th>
<th>DMS-4A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relevant Work</td>
<td>WP4 Monitoring and analysis</td>
</tr>
<tr>
<td>Type</td>
<td>Collected</td>
</tr>
<tr>
<td>Origin</td>
<td>DMS account in LogMeIn</td>
</tr>
<tr>
<td>Scale (Approx End Volume)</td>
<td>Small (~100Mb)</td>
</tr>
</tbody>
</table>
| Description       | Data about the interactions of participants in all webinars. Relevant fields are:  
  ● Name  
  ● Email  
  ● Engagement measurements  
  ● Satisfaction survey |
| Useful to         | The WP4 leader for monitoring and analysing the performance of the services, and producing deliverables |
| Methodology & format | Automatically generated in LogMeIn. Downloaded by WP4 leader for aggregate analysis. Name and email fields deleted immediately after download. |
| Data Sharing Policy | Internal. |
| Archiving and Storage | This dataset will be stored in DMS LogMeIn account, and destroyed when the account is deleted. |
| Preservation Time  | Five years beyond the end of the project. |
| Additional preservation cost | None. |

Table 10: Webinar engagement reports
## 2.2.9 Course engagement reports

<table>
<thead>
<tr>
<th>Dataset Reference</th>
<th>DMS-4B</th>
</tr>
</thead>
<tbody>
<tr>
<td>Relevant Package</td>
<td>WP4 Monitoring and analysis</td>
</tr>
<tr>
<td>Type</td>
<td>Collected</td>
</tr>
<tr>
<td>Origin</td>
<td>Soton account in Canvas</td>
</tr>
<tr>
<td>Scale (Approx End Volume)</td>
<td>Small (~100Mb)</td>
</tr>
</tbody>
</table>
| Description       | Data about the interactions of participants in online courses. Relevant fields are:  
  - Name  
  - Email  
  - Engagement measurements |
| Useful to         | The WP4 leader for monitoring and analysing the performance of the services, and producing deliverables |
| Methodology & format | Automatically generated in Canvas. Downloaded by WP4 leader for aggregate analysis. Name and email fields deleted immediately after download. |
| Data Sharing Policy | Internal. |
| Archiving and Storage | This dataset will be stored in Soton Canvas account, and destroyed when courses in the account are deleted. |
| Preservation Time | Five years beyond the end of the project. |
| Additional preservation cost | None. |

Table 11: Course engagement reports
2.3 Data security

All data will be safely stored in the password-protected accounts of the platforms where the data is held (GoToWebinar, Typeform, and Canvas). When the data is generated, it will be safely stored in the dedicated partners’ servers. All these data security measures are compliant with the GDPR regulation.

The coordinator makes sure to regularly update the access list of personnel within the teams of the partners to the files and sensitive information contained on them.

2.4 Ethical aspects

As a GDPR compliant data management plan, personal data will be requested only when strictly needed, and only for the purposes stated when data is requested. Name and corporate email will be the only fields requested to participants. When requesting personal data, disclaimers will be shown, with a clear statement of the purpose of collecting and keeping such information.
This project has received funding from the European Union's Horizon 2020 Programme under Grant Agreement Nº. 825014.